THE
FUTURE
IS
WHAT
WE
MAKE IT

Honeywell





# EVOLVE YOUR BUSINESS MODEL.

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#### **Our Mission**

Honeywell Smart Energy solutions provide actionable insights to utilities, by connecting assets, process, people, and things to harness the value of data across the energy enterprise. We provide solutions that measure, monitor, and automate from edge to cloud. Putting valuable, actionable data in the hands of utilities to better serve customers. Enabling utility operations to run more efficiently, reliably and cost effectively.



#### **HOW YOUR CUSTOMERS BENEFIT**

- Trusted Brand
- Peace of Mind
- Security

- Proven Interoperability
- Ease of Upgrades
- Energy Efficiency
- Robust Domain Expertise



## AT WORK FOR YOU.

#### Honeywell solutions are in:









#### 1,000 UTILITIES SERVED GLOBALLY



Operates in over **130** countries

5,500+ employees

1,000+ utility customers

Honeywell







GAS

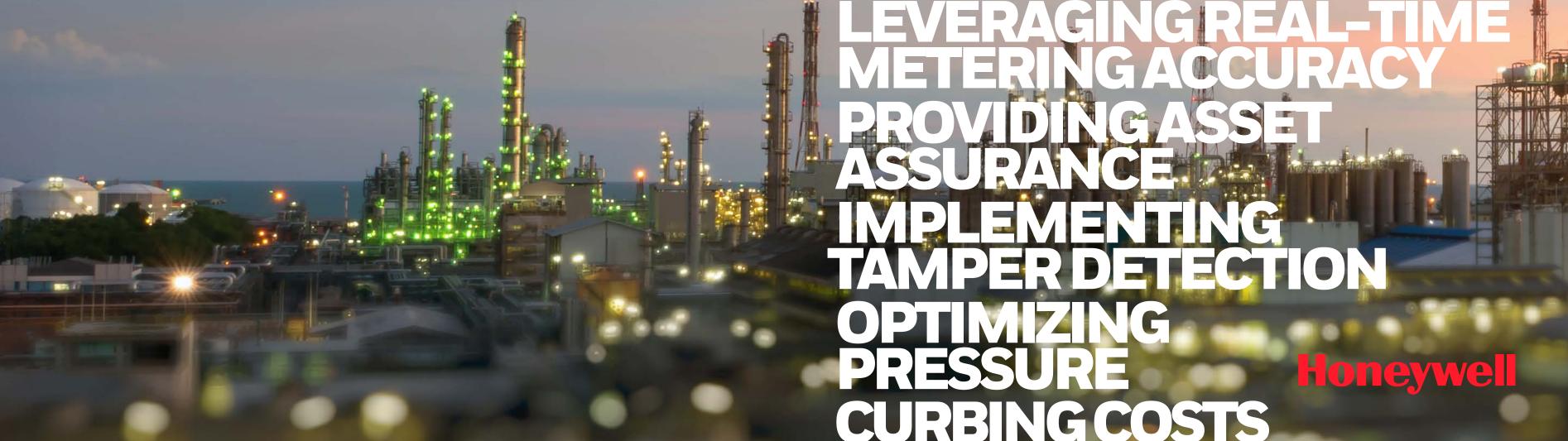
# INCREASING SAFETY IMPROVING EFFICIENCY MASTERING DATA MANAGEMENT

### AVOID THE UNEXPECTED BY REDU

Honeywell enterprise-wide gas systems and solutions helps utilities boost operational efficiency and avoid the unexpected with our next generation connected technologies.

Learn how you can remotely monitor your assets, collect and analyze critical data, and improve worker safety with Honeywell.

REDUCING UNCERTAINTY PREVENT HARMFUL IMPACTS





## OVERCOME COMPLEXITY MAXIMIZE POSSIBILITIES.

Transform the volatility of distributed generation into a grid asset through connectivity, coordination, and balance by better utilizing legacy systems alongside new technologies and methods.

#### Honeywell Outcome Based Solutions that Transform Energy Management

Through a wide range of technologies from energy storage, to connected devices in the home, to data analytics that leverage Al. Honeywell is enabling utilities to innovate more swiftly than ever before.



#### **Connect**

- Security
- Edge Devices
- Networks
- Modular Applications
- Enterprise Platforms



#### **Optimize**

- Energy Efficiency
- Electrification
- Customer Engagement
- Program Marketing
- Program Management



#### **Balance**

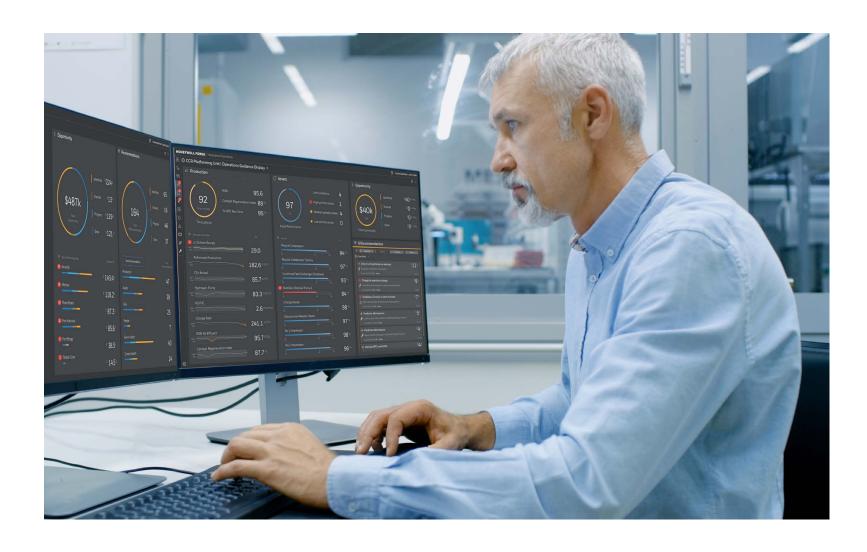
- Transactive Energy
- Virtual Power Plants
- Fast Frequency Response
- Demand Response
- Electrification



## DELIVERING INNOVATION.

Apply advanced data insights to improve operations.

We make it possible to leverage connected technologies across your enterprise to improve operations, drive efficiencies and create meaningful engagement with your customers.





#### **EDGE**

Connect and extract data from intelligent edge devices that measure, monitor and meter, as well as controlling and automating.



#### **CLOUD**

Connect and enable advanced insights into usage, operations and trends across homes, buildings and cities through secure data warehousing and analytics.



#### **COMMUNICATIONS**

Utilize networking technologies that allow for two-way delivery of information between the field-deployed smart device and the utility's back-office or cloud systems.



#### **APPLICATIONS**

Create an ecosystem of applications designed to work and improve operations. Applications can be located completely in the cloud, in the field-deployed smart device or both.

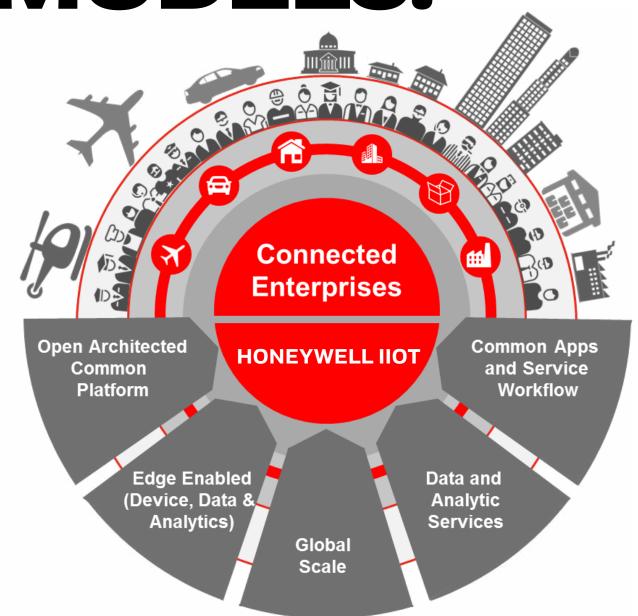


# THE FUTURE IS HIDING IN YOUR DATA.

Your operations are generating more data than ever, but does it drive decisions and outcomes? Honeywell Connected Utility solutions can help you make sense of it all.



# OPTIMIZE YOUR ENTERPRISE. TRANSFORM YOUR BUSINESS MODELS.





#### **CONNECTED BUILDINGS**

10M Global Installed Base



#### **CONNECTED VEHICLES**

100M Global Installed Base



#### **CONNECTED WORKERS**

550M Global PPE Users

Improve safety products and sensors through grid insights.



#### **CONNECTED HOMES**

150M Global Installed Base



#### **CONNECTED PLANTS**

10K+ Global Installed Base

Plant data insights may influence future metering and sub-metering edge capabilities to optimize operations, address safety and enhance sensing capabilities.



#### **CONNECTED AIRCRAFT**

130K Total Aircraft



#### **CONNECTED SUPPLY CHAIN**

Large Global Installed Base



#### **CONNECTED UTILITY**

Generation To Consumption

Drive edge innovations that further enhance power quality, customer insights and grid stability through line monitoring, predictive insights, maintenance, loss identification and more.

Honeywell

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Discover what you can do with smart insights and connected technologies. www.SmartEnergy.Honeywell.com

